

Current Openings at KPL International Limited

Code	Position	SBU	Location	Qualification	Experience	Job profile
KPL0816-03	Manager / Sr. Manager	Paper Chemicals	Delhi	Paper Technologist / B.E. / Paper and Pulp Engg.	8 to10 years in a similar company with extensive knowledge of paper industry	Chemical Mktg- Wet end Paper Industry, Develop a new line of business in the chemicals of wet end of paper industry
KPL0816-02	Sales Officer / Sales Executive	Paint & Coatings	Delhi, Chennai, Mumbai	B.Sc. / MSc with MBA	5 to 6 years in sales in a similar industry	Delivery of Sales targets and New Business generation. Import/Export of industrial and commodity chemicals such as detergents and textiles, along with commercial procedures.
KPL0816-01	Manager / Sr. Manager- Exports	Exports	Delhi	B.Sc.	8 to 10 yrs in trading of chemicals	To drive the export business of the company. Identify market needs, trends and issues to develop relationships Identify market opportunities and generate business with Key Customers
KPL0215-15	Manager	Bulk Chemicals	Delhi Chennai, Mumbai	B.Sc. / MSc with MBA	5 to 6 years in trading of chemicals	Delivery of Sales targets and New Business generation. Import/Export of industrial and commodity chemicals such as detergents and textiles, along with commercial procedures.
KPL0215-14	Senior Executive	Engineering & Fluorine Gases	Chennai	Diploma in Mechanical engineering.	2 to 4 years in marketing of engineering consumables & industrial gases	Marketing of engineering products such as automobile & HVAC related to welding / brazing applications.
KPL0215-13	Senior Executive	Speciality Chemicals and Paint & Coatings	Chennai	B.Sc. / MSc with MBA	2 to 4 years in marketing of speciality chemicals	Marketing of speciality chemicals (phosphates and kaolin clays) and business development
KPL0215-12	Manager – Sourcing (Chemicals)	Procurement & Sourcing	New Delhi	Degree in Chemical engineering / B.Sc. / M.Sc. and MBA	6 to 8 years	Business development of specialty, commodity and new molecules from India, China and Middle –East regions.

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KPL1113-07	Senior Manager	Industrial Gases	New Delhi	Degree in Science or Chemical Engineering with MBA Marketing	10- 13 yrs experience in marketing of Tech. Gas industry, preferably refrigerant gases or gas blends	Marketing of refrigerant gases/ SF6 and other Fluoride based chemicals in the western region
KPL1113-05	Sales Executive	Speciality Chemicals	Mumbai	Graduate from Science Stream / Masters in Marketing management	4-5 yrs, preferably in the pharmaceuticals / food additives industry	Collaborate with Business Head in establishing and recommending realistic sales goals, manage assigned geographic sales are and product lines
KPL1113-04	Sales Executive	Speciality Chemicals	New Delhi	Graduate from Science Stream / Masters in Marketing management	4-5 yrs, preferably in the poultry industry	Collaborate with Business Head in establishing and recommending realistic sales goals, manage assigned geographic sales are and product lines
KPL1113-03	Asst. Manager / Manager	Bulk Chemicals	New Delhi	Degree in Chemical Engg.; preferably with MBA or equivalent	4-5 yrs	Handling import & export of chemicals and commodities from large multinational companies
KPL1113-02	Manager / Senior Manager	Paints & Coatings	Mumbai	B.E./ B.Tech /M.Tech (Chemical Engineering/Chemistry/ Coatings Tech.) with MBA or equivalent	4 -6 yrs (8-10 yrs for Sr. Manager) in Coatings / Resins / Paint- Raw materials Industrial Sector	Managing products from reputed global principals for applications in surface coating sector, marketing & business development