

Current Openings at KPL International Limited

Code	Position	Department	Location	Qualification	Desired Experience	Job profile
KPL-01	Asst. Manager /Dy. Mgr/ Manager Personal Care	Polymers	Delhi / Mumbai	B.Sc. / B. Tech (Cosmetology)	3 to 8 yrs Should have worked in Manufacturing setup initially and then in a trading organisation for marketing of raw material to Personal care / Cosmetics manufacturing companies	New customer acquisition in Personal Care & Cosmetics domain by offering specialty ingredients from European suppliers. Developing new suppliers and product lines. Concept selling of products providing innovative solutions. Conducting trial at customer end and trouble shooting.
KPL-02	Dy Mgr / Mgr- Fertilisers	China Division	Delhi	B.Sc. / MSc- Agriculture with MBA	8 to 12 yrs with proper understanding of FCO. Strong networking with the fertiliser and micro nutrient industry.	B2 B sales, Business Development, to add new products and supplier alliances.
KPL-03	Sr. Executive/ Asst. Mgr / Dy. Mgr- Bulk Chemicals	Bulk Chemicals	Delhi	Science graduate with MBA	3 to 7 yrs of experience in a trading organisation	To promote the products related to Detergent application , textile and water treatment and develop the end user segment. New product Development.
KPL-04	Executive- Mktg (Specialty Chemicals)	Specialty Chemicals	Delhi, Chennai, Mumbai	B.Sc Chemistry / Food Technologist / Agriculture with MBA	1 to 4 yrs with good technical knowledge of commodity chemicals	Marketing of Specialty Chemicals and Business Development
KPL-05	Executive / Asst. Manager- Mktg.	Polymers	Delhi	Science graduate with Diploma in Polymer Engg / Plastic Technology / Packaging	4 to 6 years of sales / business development experience of polymers / processing aids / additives into flexible packaging industry.	New customer acquisition in flexible packaging domain by offering specialty PE/PP/barrier material from reputed European / Korean / Japanese suppliers. Pro-active market analysis including information about customers, competitors and suppliers

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KPL- 06	Officer / Executive / Sr. Executive / Asst. Manager – Mktg	Paint & Coatings	Delhi, Chennai, Mumbai	B.Sc. / MSc with MBA	2 to 6 years in marketing of raw materials (chemicals) in paint & coatings industry	Managing products from reputed global principals for applications in surface coating sector, marketing & business development.
KPL- 07	Manager – Sourcing (Chemicals)	Procurement & Sourcing	New Delhi	Degree in Chemical engineering / B.Sc. / M.Sc. and MBA	6 to 8 years	Handles Independent assignment related to development of specialty, commodity and new molecules from India, China and Middle –East regions. Identifies new opportunities/ Principals and implements actions strategies to generate new tie-ups and sourcing associations